

Post-Acute Care Performance



Our **Skilled Nursing Facility (SNF) Market Reports** help you:

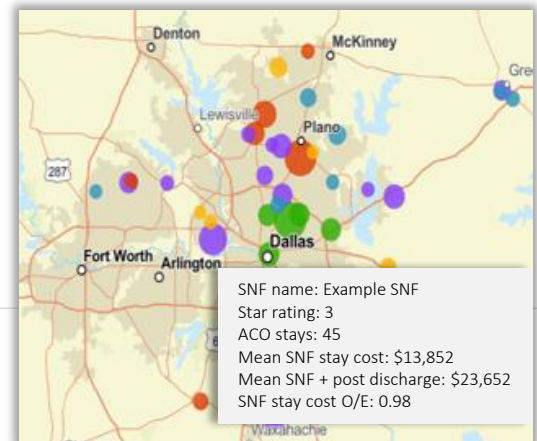
- ✓ **Understand** patient spending during and after SNF discharge
- ✓ **Identify** high-performing post-acute care providers for your referral network
- ✓ **Measure** your ACO performance on post-acute care management

- 1 Where do your ACO patients receive SNF care?
- 2 How do SNFs in your market perform on cost and quality?
- 3 How well do you manage post-acute care spending compared to your market?
- 4 Where are your post-acute care improvement opportunities?

How much does your ACO spend per SNF stay?

SNF stay costs vary widely. In 2022, Medicare ACOs spent an average of **\$10k to over \$28k** per SNF stay (median = \$15k)

Snapshot – SNFs utilized by your ACO patients



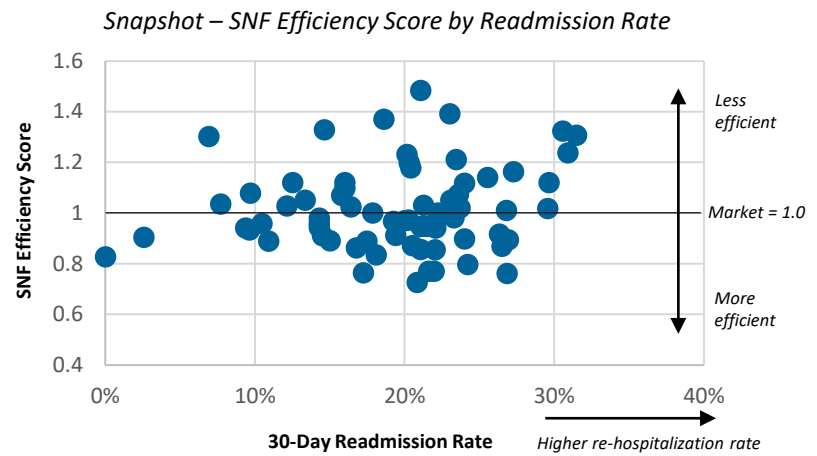
Our **SNF Market Dashboard** provides dynamic reports, maps, and charts on the SNFs in your market.

We have Medicare data for your ACO patients and all Medicare FFS beneficiaries in your market. ▶

- SNF stay costs
- Total 30-day post SNF discharge costs
- Post SNF discharge costs by care setting
- Observed and expected costs
- SNF-specific quality measures (readmissions, ED visits, falls)

Our **SNF Market Dashboard** informs decision-making by identifying areas of inefficiency and specific improvement opportunities, such as:

- Unusually high costs during SNF stay
- Unusually high costs post SNF discharge
- High re-hospitalization rates



Snapshot – For each SNF, by ACO and all Medicare FFS beneficiaries: avg LOS, costs, and efficiency ratios

SNF Name	Population	ACO Stays	Total Medicare Stays	LOS	SNF Stay Costs Observed (O)	SNF Stay Costs Expected (E)	SNF O/E Ratio	SNF Stay + 30-Days Costs Observed (O)	SNF Stay + 30-Days Costs Expected (E)	SNF Stay + 30-Days O/E
SNF A	All Medicare FFS	186	332	20.5	\$12,100	\$13,456	0.90	\$20,342	\$24,028	0.85
SNF A	ACO	186	186	19.2	\$11,463	\$13,524	0.85	\$19,126	\$24,734	0.77
SNF B	All Medicare FFS	107	262	30.0	\$17,765	\$13,624	1.30	\$30,902	\$25,601	1.21
SNF B	ACO	107	107	26.1	\$16,452	\$13,919	1.18	\$30,890	\$26,813	1.15
SNF C	All Medicare FFS	91	230	18.3	\$10,017	\$13,092	0.77	\$17,480	\$22,760	0.77
SNF C	ACO	91	91	15.9	\$9,167	\$13,260	0.69	\$15,279	\$23,827	0.64
SNF D	All Medicare FFS	78	142	19.0	\$10,065	\$12,809	0.79	\$18,344	\$24,295	0.76
SNF D	ACO	78	78	16.2	\$8,586	\$12,715	0.68	\$16,637	\$24,280	0.69
SNF E	All Medicare FFS	71	135	25.5	\$13,514	\$13,111	1.03	\$21,775	\$22,607	0.96
SNF E	ACO	71	71	28.0	\$15,308	\$13,164	1.16	\$25,735	\$23,416	1.10
SNF F	All Medicare FFS	62	92	19.9	\$12,365	\$13,883	0.89	\$18,910	\$23,154	0.82
SNF F	ACO	62	62	20.1	\$12,338	\$13,882	0.89	\$18,505	\$23,434	0.79

Efficiency is a ratio of **observed cost** (actual spending) compared to **expected cost** (predicted spending).

O/E < 1 → efficient
O/E > 1 → inefficient

About the data:

- Includes all traditional Medicare FFS beneficiaries who had a SNF Part A claim between 2019-2023. Periodic updates to be provided as new data becomes available.
- All SNFs with >50 admissions annually are represented.
- All costs are wage-standardized and include Medicare and beneficiary paid amounts.
- Expected costs are based on patient risk factors using a national regression model. They are normalized to their respective ACO markets; O/E ratio of 1.0 = market average.
- Data can be stratified by PDPM category, chronic condition, and patient demographics.

Interested in seeing more post-acute data for your ACO patients and market?

[Schedule a call](#) or send us your questions at analytics@institute4ac.org